



Lead4Life

annual report 2022



**We are the
village making
a difference**



This past year, I have worked with Lead4Life regarding a few of my clients. This has proven to be beneficial for both me and my clients, as the PRP services have facilitated client stability, access to community resources, and social support. They also reinforced the execution of effective coping skills and structure for clients in their day-to-day life. So much of therapy is what the clients take with them when they leave session and the PRP services through Lead4Life help our clients implement what they learn to improve their quality of life and overall mental health. Additionally, my experience interacting with the PRP workers has been positive, for they do a wonderful job collaborating with me regarding client care, needs, progress, and goals for the future. I am glad that Chesapeake Health Care has Lead4Life as a resource for adult PRP services. The work we do is more effective and long lasting as a result for the community we serve.

MADALYNE ADAMS, LCPC, LGPAT
MENTAL HEALTH THERAPIST, CHESAPEAKE HEALTH CARE



Letters from Leadership

FROM THE FOUNDER

Lead4Life has embraced many changes in the past 2 years much like the rest of the world. As a team, we decided to maximize all the changes that could be made to enhance the organization and strengthen our direct service delivery. Our growth is a reflection of all the growing pains we experienced throughout the pandemic. In FY22, we were able to start celebrating our resilience, participants, partners, and ability to transition to the new times. Lead4Life has positioned itself to ensure the highest standards of service delivery, customer service, and representation of customers we service. We have grown in Baltimore City, Prince George’s County, and Lower Eastern Shore creating safe spaces for participants who wanted to get out of their homes to access community resources. Lead4Life is ready to encompass all the new structures we have created for FY23 to be the best version of ourselves.



Jennifer Gauthier
Founder & Executive Director



L4L has taught me how to socialize with others to deal with my attitude better to respect others. I have learned and understand everything will not go my way in life now.

JORDAN



Timothy Alvarez

Board Chair

FROM BOARD CHAIR

As we began FY22, there was a focus to reorganize, galvanize and reinvigorate the organization to better align with our mission. As we began our journey, in many cases with new partners, the efforts of Lead4Life's leadership, staff, friends, supporters, and colleagues have positioned us to begin a stronger path to serve our community to which we remain very grateful. Our new roadmap has helped position us to deliver world-class assistance, through a stronger framework to support our programs, creating positive change in the lives of those we serve.

With the ongoing efforts of our friends, partners, and advocates, we are excited for what lies ahead in FY 2023! it is with a continued effort that our growth will be reflected in the increased number of lives Lead4Life will be fortunate enough to serve.



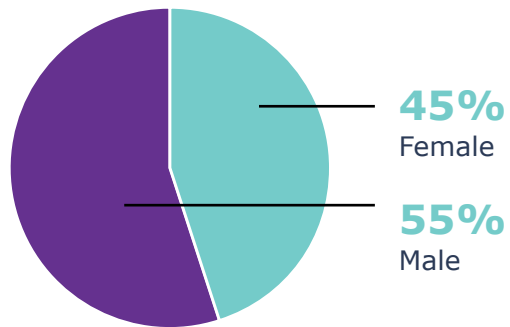
Who We Serve



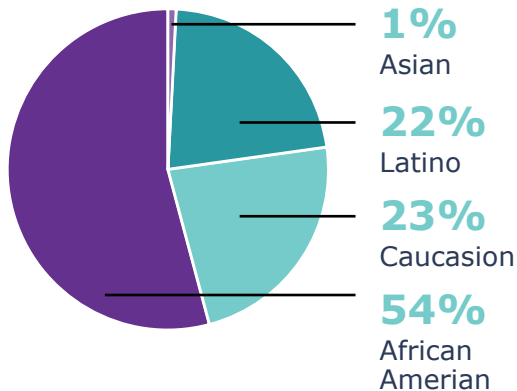
500

Total Served

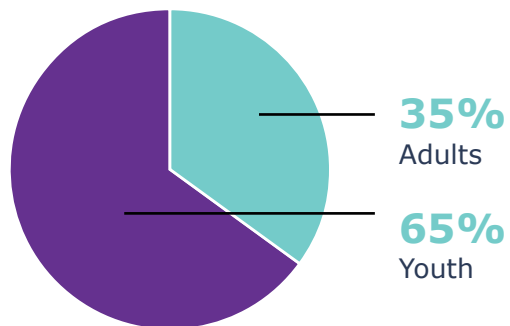
Gender



Race



Age



Note: 10 program participants identify as multi-racial



Highlights



100

Thanksgiving baskets provided to families



70

winter coats provided to families



1,000+

food boxes delivered to families

JEDI Program



83%

of program participants in last 2 years did not commit a new offence

Reengagement



81%

of reengagement connected to community education and workforce development programming

Mentoring



91%

cases were connected to community resources



89%

self-report development in social, life and positive behavioral skills



Diana Walker, one of our staff, was awarded the Touching Lives event for the Frederick Nonprofit Alliance at the Chamber.



Mental Health Symposium is an annual event.



Our Vision

L4L's vision is to serve as the premier tristate provider for providing youth and adults (*) the tools, opportunity, and leverage they need to integrate into community as whole, productive, empowered citizens on equal playing levels as their peers, while embodying self-worth and benefitting from a greater quality of life.

Our Mission

Lead4Life's mission is to empower individuals to overcome adversity by providing the tools to guide them through their journey with authenticity and transparency.

Core Values

INTEGRITY

We demonstrate the quality of being honest, equity and having strong moral principles that unify us as an undivided team while upholding the highest level of ethical standards as we serve the community and our participants.

BALANCE

We acknowledge that achieving a good work-life balance is essential to high performance: translating directly into success and unparalleled results within a productive work environment and in the lives of each participant.

ACCOUNTABILITY

We take the initiative to own our responsibilities and to exceed expectations. We are accountable to one another, our participants, our partners, and the organization.

TEAMWORK

We work collaboratively to be more effective, efficient and enhance each individual's leadership abilities and goals to ensure participants and team members reach their fullest potential while ensuring equality.

COMMITMENT

We are devoted to having a growth mindset to do what it takes to support our participants, team members, and community members to tribute to our vision as an organization.

Philosophy / Approach

L4L is a client-centered, service-oriented provider of programs and specialized offerings designed to help participants discover their talents, exercise their strengths, and reach their full potential. We view each participant as a whole at the outset of the relationship, focusing on the strength-based model and each participant's assets. L4L uses empathy and compassion when working with participants, through a non-judgmental and caring lens. In addition, L4L utilizes restorative practices, which incorporate accountability, empathy, and personal change. Our participants learn the skills they need to prepare them for carrying their strengths into the world with confidence. We meet our participants exactly where they are and teach them to see within themselves who they are—empowered, skilled, uniquely gifted, and highly valued members of community deserving of equal opportunities.

Financial Report

July 2021 through June 2022

STATEMENT OF FINANCIAL POSITION

Total Assets	\$994,898
Total Liabilities	\$94,344
Net Assets	\$900,554

STATEMENT OF ACTIVITIES

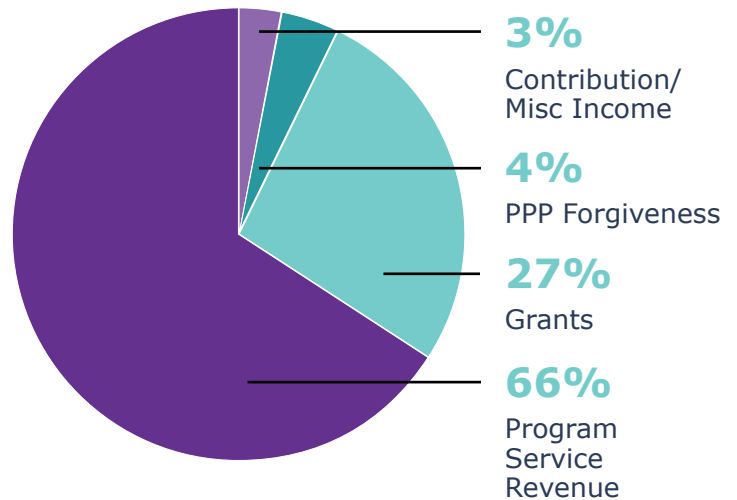
INCOME

Contribution/Misc Income	\$95,631
Program Service Revenue	\$2,250,560
Grants	\$905,588
PPP Forgiveness	\$137,800
Total	\$3,389,579

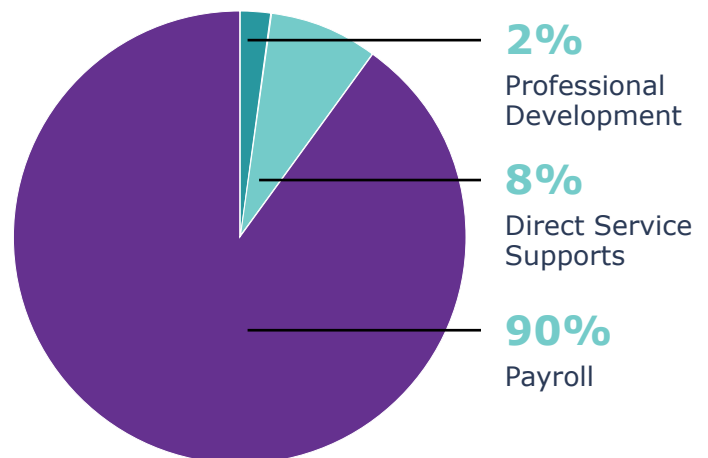
EXPENSES

Payroll	\$2,113,468
Direct Service Supports	\$203,950
Professional Development	\$34,951
Total	\$2,708,609
Increase in Net Assets	\$680,794

INCOME



EXPENSES



Board of Directors

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Timothy Alvarez
Business Solutions
Advisor

VICE CHAIR

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CPA – UHL, LLC

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James Meeker
Professor – UMES

Maurice Sessoms
DHHS Georgia




L4L helps me by preparing me for school and helping me get my son situated with daycare because I am a first-time mom and I also struggle with anxiety. My mentor Ms. Cookie motivates me to be able to do things on my own such as speak up and use the right words. L4L does a lot of nice things for me like; took me to the soul circus, Ocean City for a vacation, and out to dinner a couple of times. Mentors have picked me up and brought me to some of the other youth locations and events, so I could hang out and just be around people my age sometimes. When I need help in getting diapers, they get them for me or if I need to wash clothes or just need to talk, they're always there. I just appreciate L4L truly.

WANDA

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